

From: [REDACTED] (TRADE)
Sent: 11 July 2014 17:37
To: [REDACTED]
Cc: [REDACTED]; [REDACTED] (TRADE); [REDACTED] (TRADE); [REDACTED] (TRADE);
[REDACTED]; [REDACTED] (TRADE); T [REDACTED]
(TRADE)
Subject: RE: Invitation to tender related to a contract under the framework contract
TRADE10/A2/A16: "Assessment of the economic impact of the Trade Agreement
between the European Union and Ukraine"

As discussed during our phone call this morning, the deadlines for the draft interim and the draft final reports of the study shall be moved as follows:

Deadline for the draft final report: 15 January 2015

Kind regards,

From: [REDACTED] (TRADE)
Sent: Friday, July 11, 2014 9:46 AM
To: [REDACTED]
Cc: [REDACTED] (TRADE); [REDACTED] (TRADE);
(TRADE); [REDACTED]

Please find below the link to the text of the agreement, as promised.

http://eeas.europa.eu/ukraine/assoagreement/assoagreement-2013_en.htm

I am looking forward to our phone call.

Best regards,

From: [REDACTED]
Sent: Thursday, July 10, 2014 12:53 PM
To: [REDACTED] (TRADE)

Cc: [REDACTED] e (TRADE); "ITL666" [REDACTED] (TRADE); [REDACTED]
(TRADE); [REDACTED]
Subject: Re: Invitation to tender related to a contract under the
framework contract TRADE10/A2/A16: "Assessment of the economic
impact of the Trade Agreement between the European Union and
Ukraine

Dear [REDACTED],

Thanks for the inputs.

Please find attached two documents:

- Methodological note/discussion on NTB estimation strategies,
incl. a recommended approach given data availability for Ukraine;
- Kick-off note summarizing the basic pillars of the study, incl. a
timeline adjusted for the new 03 Oct. deadline of the ITR.

Please let us know under which nr we can call you tmr.

Best regards.

On Jul 8, 2014, at 8:07 AM, Stephan-Alfons.NOLTE@ec.europa.eu
wrote:

> Dear [REDACTED],
> as agreed please find attached the tariff dismantling schedules.
In terms of model aggregations, we have agreed internally to the
following:
> Sectors: Same as SIA (also done by ECORYS)
> Regions: EU28, Ukraine, Russia, Rest of Eurasian CU, Turkey,
EFTA, Rest of the World.
> As I am abroad currently my internet access is limited. Once I am
back to Brussels I will also send you the final text of the
agreement.
> I am looking forward to our telephone conference on Friday.
> Best regards,
> [REDACTED]
>
>
>
> From: [REDACTED]
> Sent: 03 July 2014 17:02
> To: [REDACTED] (TRADE)

> Cc: L. [REDACTED] (TRADE); [REDACTED] (TRADE); [REDACTED]
 > [REDACTED] (TRADE); [REDACTED] (TRADE); [REDACTED]
 > Subject: RE: Invitation to tender related to a contract under the
 framework contract TRADE10/A2/A16: "Assessment of the economic
 impact of the Trade Agreement between the European Union and
 Ukraine
 >
 > Dear [REDACTED],
 > Thanks for the info.
 > 10.00 at Friday is confirmed.
 > Are you still going to send the guidance document with the
 envisaged country and sectoral aggregation, or do you want us to
 make an initial suggestion?
 > Best,
 > [REDACTED]
 >
 >
 >>>> <[REDACTED].E@ec.europa.eu> 03/07/2014 08:46 >>>
 > Dear [REDACTED],
 > Thanks for your reply. The Friday morning slot you suggest as
 your preferred option is OK for us. All participants from DG Trade
 will be in the same room so there is only one number to call. We
 haven't decided upon a room yet, but I will let you know
 beforehand.
 > Best,
 > [REDACTED]
 >
 > From: [REDACTED]
 > Sent: Tuesday, July 01, 2014 2:35 PM
 > To: [REDACTED] (TRADE)
 > Cc: [REDACTED] (TRADE); [REDACTED]
 (TRADE); [REDACTED] (TRADE); [REDACTED] (TRADE)
 > Subject: Re: Invitation to tender related to a contract under the
 framework contract TRADE10/A2/A16: "Assessment of the economic
 impact of the Trade Agreement between the European Union and
 Ukraine
 >
 > Dear [REDACTED],
 >
 > Thanks a lot for your further clarification regarding process and
 content of the study.
 > Agreed on your points, most notably on the new deadline for the
 ITR being Friday, 3 October.

> I've been in touch with the team on the 2, more organizational, points:

>

> A) Phone conference next week. For us, three time-slots would fit (sorted in order of preference):

> 1- Friday, 11 July at 13.00;

> 2- Friday, 11 July at 10.00;

> 3- Monday, 7 July at 13.00.

>

> 2.) The IIASA workshop: Thanks for making us aware of this event/project. Unfortunately, we are all wound up in previously agreed commitments. However, we'll keep on monitoring the website for the workshop material (I've seen they for example uploaded a synthesis report from the methodological event in March) like agenda, speakers, support reports, etc.

>

> Finally, we would suggest that, based on your guidance document and our offer, we'll prepare a short agenda for the call, which will be sent around beforehand... NTB estimation will be part of this for sure. Question: How many people from your side are going to attend the call? More specifically, how many numbers do we need to call in (important to know for technical setup...)?

>

> Looking forward to hearing back from you.

> [REDACTED]

>

>

>

> On Jun 27, 2014, at 5:57 PM, [REDACTED] <[REDACTED]@ec.europa.eu> wrote:

>

>

> Dear [REDACTED],

> Many thanks for your mail. We can agree to the steps you suggest. We will send you the guidelines we discussed in the following week. These will cover regional and sectoral disaggregation as well as tariff dismantling schedules and other developments to take into account for the baseline. Please indicate the need for any additional information.

> The week from 7-11 July we will have the phone conference. We should perhaps as soon as possible try to find a slot that suits us all (I am not available the 8th and 9th).

> On NTBs, it would be good if we could discuss your proposed approach in some further detail during the phone conference as this will be one of the centrepiece of the analysis. We in the DG will simultaneously interact with colleagues who have strong sectoral and country knowledge in order to steer the process and to ultimately provide a plausibility check of the estimation results. We could during the phone conference perhaps also discuss some questions we have on the NTB proxies that are suggested in your offer from April.

> On the interim report, 1st week of October means Friday 3/10 as new deadline for the report. While this somewhat exceeds the original time span between envisaged date of signature and delivery, I think this is still reasonable.

> On scenario approval, I for one am available in August and I will check with all colleagues whether or not they are in office so to assemble a critical mass.

> On a different note, there is a conference in Vienna in the second week of July which may be interesting for one or more of your team members to attend (I attached the announcement as pdf). We are aware that your participation is not part of the TOR so it is entirely up to you to decide whether this is of interest for ECORYS. If you would like us to get in touch with the organizers on your behalf to extend an invitation, please let us know.

>

> Best regards and nice weekend,

>

>

>

> From: [REDACTED]

> Sent: Wednesday, June 25, 2014 12:06 PM

> To: [REDACTED] n (TRADE); [REDACTED]

> Cc: [REDACTED] (TRADE); [REDACTED] (TRADE);

[REDACTED] (TRADE)

> Subject: RE: Invitation to tender related to a contract under the framework contract TRADE10/A2/A16: "Assessment of the economic impact of the Trade Agreement between the European Union and Ukraine

>

> Dear [REDACTED]

>

> Let me pick up this issue on [REDACTED] behalf.

>

> We just had a discussion with [REDACTED] and [REDACTED] on the timeline as well as how to organize the process best.

>

> As indeed the holiday period would cause problems in terms of process, we would propose to proceed the following way:

> - You send us the note with guidelines of DG Trade as indicated in your e-mail within the next week;

> - On the basis of this, we have a phone conference in the week of 7-11 July to discuss specifics and clarify outstanding issues. [REDACTED] and [REDACTED] will generally be available to call in, and a senior representative of Ecorys will also attend the phone conference,

> - If a revision of the approach is needed based on the guidelines and subsequent discussion during the phone conference, we will send back a revised version of it within a week after the call;

> - We then expect that NTB estimates are ready by early August in order to define NTB scenarios (if not already defined beforehand);

> - CGE modeling can take place once scenarios are approved.

>

> There are a number of issues relating to the process that we should also discuss:

> - the deadline of the ITR. We were under the impression that this deadline is based on the assumption that the project starts in May (as stated by the ToR). This would give us 4 months to prepare the content of the ITR as required by the ToR (we outlined the time-content relationship in the proposal on page 24). On the basis of this, we suggest to shift the deadline of the ITR to the first week of October.

> - the approval of scenarios. We prefer to have explicit approval of the CGE scenarios before we start the modelling. Would this be possible in terms of planning given that the NTB results are expected early August and that many people at the EC may not be in the office around that time?

>

> Please let us know whether you confirm the suggested approach, and whether it is feasible to send your guidelines within the next week.

> Best regards,

> [REDACTED]

>

>

>>>> <[REDACTED]@ec.europa.eu<mailto:[REDACTED]@ec.europa.eu>> 24/06/2014 16:35 >>>

> Dear Mr [REDACTED]

> Many thanks for your reply. I understand that you will not be able to participate in a kick-off meeting before 19 July. In order

not to delay the work feeding into the Interim Report which is due in late August, I see two possibilities to proceed. We could organize a kick-off meeting in the next days in which you will have a senior team member replace you. Alternatively, the work could start without a kick-off meeting based on guidelines which DG TRADE would submit to you by email within the next days, regarding in particular core modelling assumptions such as regional and sectoral aggregation and tariff dismantling schedules. At the kick-off meeting which in that event would be organized after your return, modelling assumptions would be refined, in particular with regard to sectoral NTBs and their expected reduction rates.

> Of course, it is entirely the decision of the consultant how to organise the work schedule, but it is our belief that the second option may endanger the timely delivery of the Interim Report. Furthermore, some colleagues may not be able to attend the meeting should it be organized in late July or early August. Therefore we prefer the first option and thus propose to have a kick-off meeting rather sooner than later.

> We shall be grateful if you could discuss the matter with the other team members and let us know your preferred option.

> Best regards,

> [REDACTED]

>

>

> From: [REDACTED]

> Sent: Monday, June 23, 2014 4:05 PM

> To: [REDACTED]

> Cc: [REDACTED] (TRADE); [REDACTED] (TRADE);

[REDACTED] (TRADE); [REDACTED]

> Subject: RE: Invitation to tender related to a contract under the framework contract TRADE10/A2/A16: "Assessment of the economic impact of the Trade Agreement between the European Union and Ukraine

>

> Dear Mr. [REDACTED],

>

> Thank you for your email and extending your congratulations on winning the contract. We look very much forward to carrying out this study together. I understand the need to have the meeting at earliest convenience, [REDACTED]

[REDACTED]. We are in touch now with our modelling experts and will get back to you asap on a date where both myself and our modellers can join.

>
> Kind regards,
>
> [REDACTED]
> Ecorys
>

>>>> <[REDACTED]@ec.europa.eu>mailto:[REDACTED]
[REDACTED]@ec.europa.eu>> 18-6-2014 12:30 >>>

> Dear [REDACTED],
> Please let me express my congratulations for the award of the
above mentioned contract. In order to prepare the kick-off meeting
could you let us know the names and email addresses of your team
members which intend to be present? We would like to have the
meeting as soon as possible, preferably next week. Could you
therefore also indicate possible non-availabilities of core team
members on your side during this time span?
> Many thanks and best regards,

> [REDACTED]
>
>

> From: TRADE CHIEF ECONOMIST
> Sent: Monday, June 16, 2014 12:57 PM
> To: ECORYS

[REDACTED]

(TRADE); (TRADE); (TRADE);
(TRADE)

> Subject: RE: Invitation to tender related to a contract under the
framework contract TRADE10/A2/A16: "Assessment of the economic
impact of the Trade Agreement between the European Union and
Ukraine

> Importance: High

>
> Dear Sir,

>
> Please find attached a copy of the countersigned specific
contract and its annexes relating to the above mentioned invitation
to tender.

>
> One original of this contract has been shipped today by DHL
(airwaybill attached).

> Best regards,

> From: TRADE CHIEF ECONOMIST
> Sent: Wednesday, June 04, 2014 5:31 PM
> To: ECORYS

> Cc:

; NOLTE

Stephan (TRADE); (TRADE);
(TRADE); (TRADE)

> Subject: RE: Invitation to tender related to a contract under the
framework contract TRADE10/A2/A16: "Assessment of the economic
impact of the Trade Agreement between the European Union and
Ukraine

> Importance: High

> Dear Sir,

> Please find attached a copy of the specific contract and its
annexes relating to the above mentioned invitation to tender. The
original contracts have been shipped out today by DHL.

> Please initial every page of the 2 originals, date and sign the
last page of the specific contract.

> The 2 originals of the contract and the annexes should be sent
back to us to the address indicated in the cover note signed by our
Director.

> Thank you in advance.

> Best regards,

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>
> From: [REDACTED]
> Sent: Tuesday, April 15, 2014 9:53 PM
> To: TRADE CHIEF ECONOMIST
> Cc: [REDACTED]; (TRADE);
(TRADE)
> Subject: Re: Invitation to tender related to a contract under the
framework contract TRADE10/A2/A16: "Assessment of the economic
impact of the Trade Agreement between the European Union and
Ukraine
> Importance: High
>
> Dear Mr.
> Please be informed that Ecorys-CASE has submitted an offer for
the above mentioned tendering procedure.
> The proposal has been sent on Monday 14 April via courier from
Rotterdam to the address stated in the invitation letter.
> In case there are further questions do not hesitate to contact
us.
> With best regards,
> [REDACTED]
>
>
>
>
>
>
>
>
>
> ----- Original message -----
> From: "<TRADE-CHIEF-ECONOMIST@ec.europa.eu<mailto:TRADE-CHIEF-
ECONOMIST@ec.europa.eu>>" <TRADE-CHIEF-
ECONOMIST@ec.europa.eu<mailto:TRADE-CHIEF-ECONOMIST@ec.europa.eu>>
> Date:
> To: [REDACTED]
> Cc: [REDACTED],

framework contract TRADE10/A2/A16: "Assessment of the economic

impact of the Trade Agreement between the European Union and Ukraine

> Dear Sirs,

>

> We would like to know if you have submitted any formal offer in reply to the above mentioned invitation to tender. If any, when should we expect the offer to be delivered?

>

> Thank you in advance.

>

> Best regards,

>

>

> From: TRADE CHIEF ECONOMIST

> Sent: Friday, March 28, 2014 5:04 PM

> To: ECORYS

TRADE);
ADE

> Subject: Invitation to tender related to a contract under the framework contract TRADE10/A2/A16: "Assessment of the economic impact of the Trade Agreement between the European Union and Ukraine

> Importance: High

>

>

> Dear [REDACTED],

>

> Please find attached the invitation to tender and the terms of reference for the above mentioned study.

>

> Negotiations for an Association Agreement (AA) including the establishment of a Deep and Comprehensive Free Trade Area (DCFTA) between the EU and Ukraine have been concluded in 2011 and the text resulting from the negotiations has been initialled in 2012. On 21 November 2013, Ukraine announced the unilateral suspension of the preparations for the signature of the AA/DCFTA. Subsequently the European Commission decided to cancel the tendering procedure to which you had been invited as per my email of 6 November 2013.

> Following the recent unprecedented events in the country and the security, political and economic challenges faced by Ukraine, the EU and Ukraine under the new leadership have decided to sign the

political provisions of the AA/DCFTA in Brussels, during the European Council of 20-21 March 2014. The Council conclusions also reiterate the commitment by the EU to sign the remainder of the AA/DCFTA, which together with the political provisions form a single instrument.

> With the signature of the AA/DCFTA thus imminent and the Trade Sustainability Impact Assessment commissioned by DG Trade having been completed in 2007, a fresh analysis is needed to offer an updated and comprehensive picture of the overall impact of the AA/DCFTA.

>
> As set out in the attached letter, we invite you to submit, within seventeen calendar days from receipt of this e-mail, i.e. by the 14th of April 2014, a tender including the methodology and resources you intend to apply in execution of this specific contract.

>
> Please acknowledge the reception of this e-mail and inform of your intention or not to make an offer before the above date.

>
> We look forward to receiving your proposal for this project.

>
>
> on behalf of ...

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>
>
> Assistant to the Head of Unit

>
> European Commission
> DG TRADE
> Chief Economist and Trade Analysis Unit
>
> B-1049 Brussels/Belgium

> +
>
>@ec.europa.eu<mailto:.....@ec.eu
ropa.eu>

>
>
> <8-9 July 2014 Euraisan workshop CONCEPT 16may2014.pdf>
>
> <TDS.zip>